

Solutions & Success

The Inside Story

Coleman Technologies

Does Complete 180 On Lindahl
Aluminum's IT Infrastructure



www.colemantechologies.com

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Who knew a Toastmasters meetup could turn around the fortunes of a long-standing railing firm? Well, this is a tale of two friends and two ambitious organizations striking up a chat in the middle of a leadership, communication, and public speaking training session and making that chat a reality.

Lindahl Railings specializes in "welded" guard rail systems that are sturdy, quality-assured, safe, and specially tailored to your requirements. Lindahl Aluminum, founded in 1983, has grown steadily and now uses over 18,000 square feet of fabrication, powder coating, and office real estate.

Lindahl Aluminum offers inside sales, computer-aided design, an in-house installation crew, a showroom, and powder coating resources. Thanks to its expert team of fabricators, installers, salespeople, and designers, Lindahl can handle any work, big or small. Lindahl Aluminum Ltd. strives to provide the greatest level of quality and client satisfaction while maintaining affordable pricing.

In its mission to further optimize productivity and customer service, Lindahl has continually brainstormed and sought out emerging solutions. One such aspect of productivity enhancement is Information Technology and Cybersecurity. In this new normal of telecommuting and hybrid work, it has become critical to integrate IT solutions that increase workplace collaboration while maintaining data integrity. The sophisticated IT environment we have now is one so robust that it can take up so much of an organization's time that you trail off on your core business. This is where Managed IT services come in.

Managed IT Services

Managed services is the act of outsourcing the maintenance and forecasting of demand for various processes and tasks, typically to enhance business operations and minimize budgetary expenses by reducing directly-employed staff.

Managed IT services provide various offsite Hybrid IT solutions, with services ranging from particular on-demand response to 24/7 IT support. Managed IT helps firms minimize their in-house IT strain or fill the void left by existing IT jobs and expertise. These services are available for both on-site IT and private cloud computing. Managed IT service providers may help businesses cut costs, enhance IT efficiency, and maintain uptime.



Now, for a long time, Lindahl Aluminum has been struggling, shuffling from one third-party service provider to another- parties that lacked skill and technology planning strategies. This all changed when Ryan Karimi, President of Lindahl Aluminum, met Darren Coleman, CEO of Coleman Technologies. As Ryan says, picking Coleman Technologies wasn't really much of a choice.

He notes, "That was not difficult for me because I knew Darren...When you know the owner, he is the top hierarchy of the organization, and if you know him and you trust him, the owner's character will instill throughout the organization." Because of Darren's sense of devotion and rigorous work ethic as an IT provider, Ryan had no qualms settling for Coleman as their Managed IT services provider.

So How Did We Really Make This Success Happen?

Cloud Computing: Sharepoint, Microsoft 365, and Ubiquity

As Ryan puts it, Lindahl Aluminum has one vision, "for all our staff, whatever information they want, they should find it in five seconds." As one aspect of our managed IT services, we have furnished Lindahl Aluminum with Sharepoint and Microsoft 365. As these products are already configured, Lindahl Aluminum doesn't have to build anything from the ground up and can seamlessly access all company information through cloud computing. With a Ubiquity cloud computing network, Lindahl Aluminum can keep up with business information and track trends in real-time, making them responsive and relatively future-proof.

Coleman Technologies leveraged its extensive experience as a Microsoft professional to quickly onboard Ryan's team with little stutters or drawbacks. All of Ryan's employees can now quickly tap into the cloud and retrieve the files they need, collaborate on projects, and increase overall efficiency. What more could we be happier about?

Cost-Effectiveness and Accessibility

Ryan notes that, due to their business's extensive and dynamic nature, it is more economical for Lindahl Aluminum to contract a third-party provider rather than hire an in-house team. Indeed, according to a recent CompTIA study, 46% of Managed IT services users have cut their annual IT expenses by 25% and more. He points out that as an IT-focused firm, Coleman Technologies is much more reliable and accessible. Lindahl Aluminum doesn't lose a minute of uptime as Coleman is always on the line 24/7 without fail. He says, "I have even emailed them at night, and someone was replying." Coleman Technologies strive to become even better.



Disaster Recovery Planning

Without disaster recovery planning, business continuity is virtually impossible. Natural catastrophes, infrastructure failures, and cyber assaults have all increased the risks to IT systems in recent years. Datto backup and recovery is a cloud-based service that allows organizations to back up data and apps offsite, allowing them to quickly resume operations in case of an adverse event.

Datto has several advantages over conventional on-premises disaster recovery systems, including the flexibility to access data from any location at any time. Still, for disaster recovery to be complete in the cloud, Datto must be merged with other elements of the business continuity strategy.

With our Datto backup and disaster recovery feature, we have provided Lindahl Aluminum with a responsive and dependable disaster recovery framework integrated throughout Lindahl's business continuity strategy. They can now be certain that they will recover in any possible crisis thanks to the simple fleet management, highly detailed, and speedy recovery solution.

One other thing that is brought to the fore from the Lindahl-Coleman relationship is the aspect of excellent interpersonal relationships. Ryan appreciates that a company could have all the groundbreaking equipment and software. Still, when communication and interpersonal relationships break down, there's not much to gain for both parties. Our team has not failed on this, and every one of our players has made Lindahl Aluminum feel like family.

Final Word

Are you ready to stay ahead in today's dynamic business world? It is time you added Managed IT services to your fold to streamline business services, increase business efficiency and stay insulated from any potential adverse events. Coleman Technologies has you covered every single day, letting you focus on your core business while we labor away to cover any system vulnerabilities and eliminate any downtime. Reach out to us today or call us on **(604) 513-9428** for any complimentary assessment of your IT needs.



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