

Solutions & Success

The Inside Story



**How Coleman Technologies
Proves their Value to a
Prolific Law Firm**



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Meet Segev LLP

When twin brothers Alon and Ron Segev decided to combine their separate legal practices in a partnership, they created something greater than the sum of its parts. The identical twin lawyers pooled their skills, resources, and experience, building a 30-person team of knowledgeable legal professionals. They offer a range of expert legal services from their headquarters in Vancouver, as well as from their satellite offices in St. Louis and Beijing.

These services cover the gamut, ranging from business and securities to real estate to cannabis to online gambling to family law to estate planning to technology law—effectively, anything besides criminal law or private tax law. Open to work with just about any client they can assist, the mission that Segev LLP upholds is to add value to their clients' businesses however they can.

With a mission like this one, it is important that the law firm receives the most amount of value from their own vendors and service providers. Unfortunately, this didn't always happen.



This Meeting Marked the Start of Better IT Services

Based on the positive impression of Coleman Technologies' capabilities that Segev LLP got from this meeting, the managed service provider was quickly signed on and got to work. Based on their conversation, Segev LLP had the flat-fee, fully-managed IT services offered by Coleman Technologies introduced into their business.

These Services Included Various Solutions:

With Coleman Technologies' assisting, Segev LLP was able to enjoy the common benefits of managed IT services, their infrastructure remotely monitored for threats and maintained for optimum performance and productivity. Furthermore, many aspects of their connectivity were greatly improved, with their Wi-Fi managed as well as a firewall and virtual private networking implemented.

Of course, a backup solution was also configured and put in place, protecting the critical data that the law firm produced and stored, and Coleman Technologies also took over the management of Segev LLP's various IT vendors and providers.

Finally, Coleman Technologies also assisted Segev LLP move to a new location, completely reconstructing their entire infrastructure to account for their larger space, with essentially no challenges arising during the process.

How This Worked Out for Segev LLP

As a result of these changes, Segev LLP now has more secure data and more flexibility in their processes. Their data is backed up appropriately, daily confirmation and verification that all went as planned, and thanks to their Network Operations Center (NOC) and their Security Operations Center (SOC) they can operate with confidence in their infrastructure's capabilities. With fraud and other threats increasing due to the COVID-19 pandemic, this has all helped Segev LLP to operate with confidence.



it's one of the pillars. I don't have to worry about that pillar, it supports our business, I don't have to worry about that pillar forming cracks. I don't have to inspect that pillar, I know it's there."

- Alon Segev, Managing Partner



In addition to these benefits, their team members are also more capable of performing, thanks to helpdesk services available whenever they're needed and the support and security necessary to safely implement remote work. In fact, there isn't often a need for Alon to interact with them, as they serve their purpose well.

“My staff is really proactive to let me know when service providers are just not cutting it—they're not shy, because it makes their life easier, and I've only heard good things.”

- Alon Segev, Managing Partner

Segev LLP Has Gained Confidence

Thanks to the services provided by Coleman Technologies, Alon, his brother, and the rest of their team can rest much more easily, confident in the protections that the managed service provider has put into place for them. To learn more about how you could benefit from the managed IT services of Coleman Technologies, give them a call at **(604) 513-9428**, or visit **www.colemantechologies.com** today.



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