Solutions & Success

The Inside Story





Frontline Real Estate Services Ltd., a full-service real estate agency, provides broker and marketing services throughout Surrey and Langley, BC. When their business suddenly hit a period of rapid growth, it became clear that they needed an IT support company to help them scale up their systems.

That's when they got in touch with Coleman Technologies.

When Frontline Real Estate Services started to grow at a rapid rate, their previous IT support company couldn't deliver the cost-effective IT services and timely support needed to assist them along the way.





The Situation:

A Need for Cost-Efficient IT Services and Timely Support to Meet Their Growing IT Needs

As a small business, Frontline Real Estate Services was unable to handle their growing IT needs in-house due to challenges associated with cost and complexity. And as their previous IT support company was over-charging and under-delivering, they started searching for an IT support company to provide cost-efficient IT services and timely support.

Jordan Macdonald, Co-Owner & Chairman of Frontline Real Estate Services, explained their decision to work with Coleman Technologies: "It's simply not feasible for a small business to hire an in-house IT employee due to costly overhead. When our accountant recommended Coleman Technologies, we found their offering to be perfect for small businesses."



The Resolution: A Reliable and Trustworthy Outsourced IT Department to Handle Their Entire IT Infrastructure

Coleman Technologies acts as Frontline Real Estate Services' complete IT department to handle their entire IT infrastructure – from the network to photocopiers to phones to software and everything in between.

"They show up twice a month for a couple hours to handle our IT needs at a flat rate, so we can always predict and budget for our IT expenses. Plus, they resolve a lot of our IT issues remotely as opposed to coming onsite and interrupting our workday.

Their services simply fit the size of our company very well. And they're a lot more cost-effective than our previous IT support company!

Jordan MacDonald,
Frontline Real Estate Services

Looking for a reliable IT support company to handle your evolving IT needs? Contact Coleman Technologies – We offer the cost-efficient IT services and reliable support necessary to keep your technology up and running at all times.

Call **(604) 513-9428** or email Coleman Technologies at **info@coleman.biz** to learn more about our Vancouver and Lower Mainland IT Services for Real Estate firms.



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